

REALESTATE

INFOGUIDE

Helpful Real Estate Information For New Home Owners And Investors

18

Questions

To Ask Your

*Real Estate
Broker*

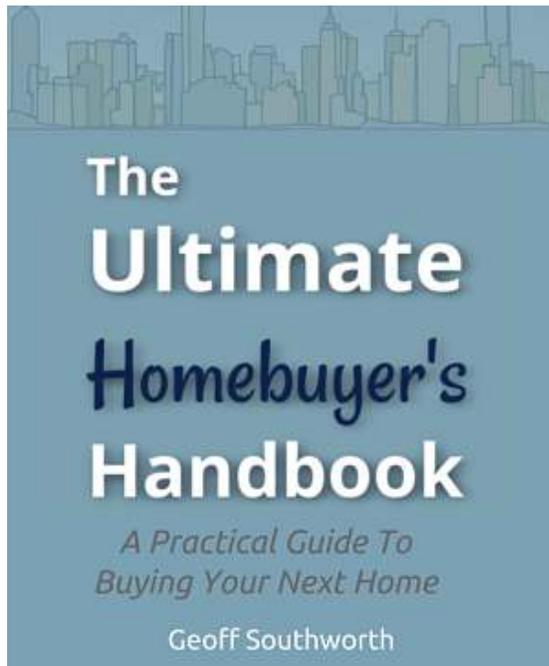
Before you get started...

This questioner is based off of my article: [Questions To Ask Your Real Estate Broker](#)

If you haven't read the article yet, go do that now. Asking your Real Estate Broker the questions provided on the questioner will make a lot more sense once you've read the article.

Check out my latest book:

The Ultimate Homebuyer's Handbook



A Must Read for Any Homebuyer!

The Ultimate Homebuyer's Handbook is for anyone who wants to take the uncertainty out of buying a home.

Whether you are buying a home for the first time or you simply want to have a bigger knowledge base and practical tools to use when buying your next house, this book is a must read before buying your next home!

18 Questions to ask your Real Estate Broker

- 1. How long has this brokerage been in operation?

- 2. How long have you been a broker

- 3. Why did you become a broker

- 4. Is this brokerage an independent operation or is it a franchise

- 5. Does the brokerage own affiliated business

- 6. What are the top 3 things that separate you from your competition

- 7. How much do you charge, is this price negotiable

- 8. What kind of guarantees do you give

- 9. What is your average sale-price-to-list ratio

- 10. How will you help me find other professionals?

- 11. How many agents work here

- 12. How do you choose the new agents who come and work for you

- 13. What forms of training and continuing education do you provide for your agents

- 14. What professional designations do your real estate agents hold

- 15. What is the legal status of agents in the brokerage

- 16. How do you match agents to clients

- 17. Who will be my contact

- 18. What happens if I am unhappy with my agent